



SHAPA

SOLIDS HANDLING AND PROCESSING ASSOCIATION

www.shapa.co.uk

annual report
2010

foreword | the chairman



Since our last annual general meeting we have had:-

- Icelandic Volcanic Ash forcing a review of the guarantees on jet engines
- 1st coalition Government for many years
- Economic growth hits a 4 year high @ 1.1%
- Unemployment falls to 2.46mill
- HMS Ark Royal to be scrapped
- Chancellor George Osborne unveils highest post war cuts in UK public spending
- 1 millionth Range Rover produced, 40 years after introduction
- Prince William and Kate Middleton announce engagement
- 8 billion investment by Government in British Rail
- Syria, Egypt, Libya public uprising against the existing rulers
- Earthquake causes devastation in Japan

An eventful turbulent year, where the events mentioned have had an impact on our business and personal lives – some more than others.

As far as the powder handling industry is concerned there has been no major instability, the bedrock of companies serving the industry, all of which are SHAPA members, have shown their resilience in progressing business, being inventive and flexible in their approach, creating new opportunities and markets to maintain that progress.

SHAPA has endeavoured to help members, one area with the quarterly meetings, which have continued to be well attended, with active dialogue on subject matters raised and the positive networking where everybody leaves the meetings with something thought provoking from a speaker or a conversation.

The membership has increased on last year and done so without any active marketing, this is a subject the council has discussed and should see actioned soon which should result in a continued increase in the future.

Our financial situation has remained stable, each year we budget the income and expenditure and over my four years as chairman the end of year bank balance has remained reasonably constant, even when we have allowed for projects which could give a financial loss, this must show the natural business acumen of our association, it is good financial basis we have, well and responsibly run.

The activities approved by the council are done with benefits to SHAPA and its members being the priority, last year saw the following being activated:-

- Continued progress of the export forum in its 2 years, with speakers on UAE, Saudi Arabia and South East Asia
- SHAPAs 2nd UK Market Research
- Knowledge conference @ Loughborough University
- HSE Local Exhaust Ventilation project
- Digital Marketing Workshop
- New Machinery Directive 2006/42/EC Seminar
- Russian Market OMIS report
- Exhibited @ IMHX @ NEC
- AGM @ York National Railway Museum

Social Events were:

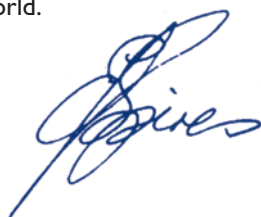
- Golf Day @ Olton, Solihull
- Race Day @ Newmarket

These events allow you to entertain clients, show appreciation to employees and have general enjoyment – required in our pressurised lives, both events are professionally organised excellent days out for you to take advantage of with fellow members.

The 2010 AGM, held at another historic venue of interest The SS Great Britain-Bristol, will show our Southern hospitality and continues our varied venue inspiration, this year with special entertainment guest -Duncan McKenzie, a football professional totally diverse to our industry – should be interesting.

Finally after 4 years as chairman my time is over as it is my choice to hand over the position to a new contender, it has been a pleasurable four years and an honour to chair the association. The position is made easier when you have a good team and without doubt the association is lucky to have such a dedicated enthusiastic structure of people, comprising of the council, technical and marketing committees and the export forum, my personal thanks goes out to every council member, committee and forum members and a special thank you to John (Whitehead) who without his work none of SHAPAs events would happen.

I feel confident that SHAPA will move positively forward and wish the next chairman every success in an ever changing and challenging world.



Eddy Spires, Chairman

“As far as the powder handling industry is concerned there has been no major instability, the bedrock of companies serving the industry, all of which are SHAPA members, have shown their resilience in progressing business”



membership | 2010

During 2010 SHAPA was pleased to welcome 5 new members taking the total membership to 106.

EKATO

EKATO is the specialist in processing liquids and solids and provides a high degree of competence in mixing technology with three brands, SOLIDMIX, UNIMIX and NANOMIX.



UWT UK Limited supply level measurement for all solids applications with product lines Rotonivo (rotating paddle), Vibranivo (vibrating fork), Nivobob (plumb bob system) and Nivowave (acoustic wave system). Additionally, UWT is able offer complete solutions for other applications.



APTECH (Powder Systems) LTD design and engineer projects for pneumatic conveying, handling, storage and feeding of solids and powders, granules, pellets, fibres, chips, flakes, beans and similar dry materials.



R & B Industrial Ltd supply air and dust filters, air monitors and sensors, dust extraction systems and carry out site assessments and testing.



IIT Ltd manufacture a range of high quality, high output mills with a dynamic, modular design, cost effective to install and easy to operate. IIT also manufacture a range of dynamic classifiers, cyclones and complete bespoke processing systems.

meetings | 2010

There were 4 quarterly meetings, 3 General meetings held at The George Hotel, Lichfield and the AGM and General meeting held at The National Railway Museum, York

Guest Speakers in 2010

[Alan Thomas](#) - Connaught Compliance Services

[David Chambers](#) - Institution of Local Exhaust Ventilation Engineers

[Donald Walker](#) - National Railway Museum

[Kimberley Davies-Phippen](#) - Indaba

[Nigel Melling](#) - Silverwood Exhibitions

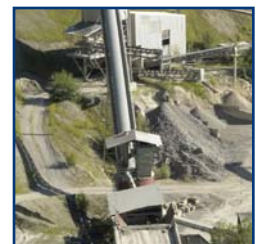
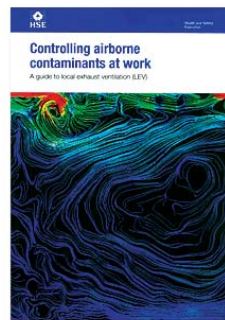
[Stuart Kelly](#) - Bank of England

activities | 2010

HSE Local Exhaust Ventilation Project

SHAPA supported and were present at the 5 regional road shows around the country that HSE arranged to spread awareness of the objectives of the project and the new guidance material.

The aim of the project is to bring about a significant and measurable improvement in the effectiveness of engineering exposure controls, particularly Local Exhaust Ventilation (LEV), in the UK, and to contribute to the reduction of occupational respiratory diseases especially those prioritised in the Disease Reduction Programme (DRP).



New Machinery Directive 2006/42/EC Seminar

This seminar, which highlighted the changes introduced by the new directive, was very well attended by over 40 delegates from SHAPA member companies.

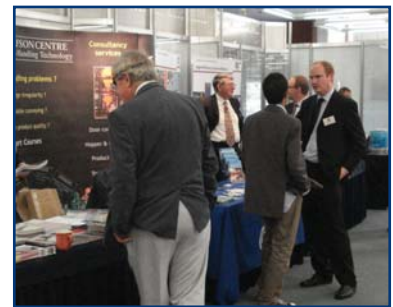
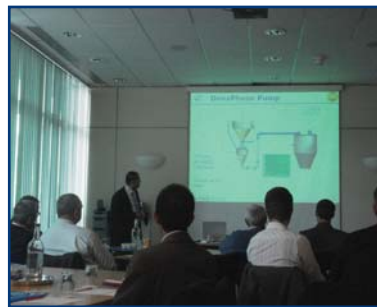
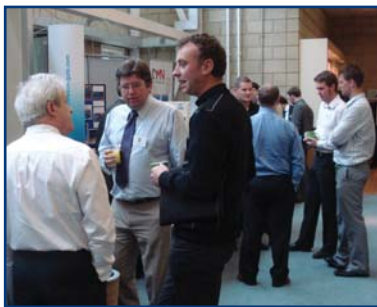
Knowledge Conference

Attendance at the 2nd annual SHAPA Knowledge Conference held recently in Loughborough showed a marked increase on the previous year's inaugural event and exit questionnaires indicated a high level of delegate satisfaction.

It is destined to be the annual event for people involved in handling and processing bulk solid materials and powders that should not be missed.

SHAPA called upon the vast depth of knowledge within the membership and its contacts to bring the participants up to date information on a number of related topics in one well structured and enjoyable day.

Not only that, the programme allowed time for and indeed encouraged valuable exchanges of ideas and opportunities for networking with fellow delegates in topic specific discussion groups.



Keynote addresses were given by Jeegar Kakkad of the Engineering Employers Federation (EEF) on "The outlook for British manufacturing" and Dr Wendy Buckley of leading carbon management company Carbon Footprint Ltd on 'Why Carbon Management matters to you'.

Presentation topics included costs of ATEX/DSEAR compliance, explosion safety, methods to improve your environmental impact, Machinery Directive, lean manufacturing, batch and continuous mixing, conveying technologies and more.

There was also an opportunity to share views with SHAPA members displaying their company's capabilities at table top exhibition stands, during the inclusive lunch and refreshments breaks

activities | 2010

2010 AGM

This year's AGM and April General Meeting were held at The National Railway Museum in York on Wednesday 21st April.



At the end of the proceedings Donald Walker from the museum gave a presentation on 'The Restoration of the Flying Scotsman' and after lunch attendees were able to tour the site to view the many locomotives and rolling stock see other exhibits and displays charting the history of the railways.

Digital Marketing Workshop

The Digital Marketing members' workshop was held on Wednesday 14th April in Leicester and was designed to stimulate creative thinking on how member companies can adopt digital marketing techniques to their company's benefit.

Delegates were shown examples of good website and e-newsletter design and introduced into how businesses can benefit from getting involved with social media.

Social Events

During the year we staged a Golf Day at Olton Golf Club in September and a Race Day at Newmarket in October for our members.



Winning Golf Team – Conspare



SHAPA at the races!





SHAPA is the recognised Trade Association representing companies involved in the manufacture of equipment and systems for the handling and processing of particulate solids

Officers

- Chairman - [Eddy Spires](#)
- Vice Chairman - [Mike Slack](#)
- Chairman of the Marketing Sub-Committee - [Mike Slack](#)
- Chairman of the Technical Sub-Committee - [Angus Bishop](#)
- Chairman of the Export Forum - [Steven Brown](#)

Council

Eddie Spires	Dustcheck
Mike Slack	H & H Process
Ian Birkinshaw	Portasilo
Ian Blackmore	Rota-Val
Mike Bradley	Wolfson Centre
Steven Brown	Thames-side Sensors
Peter Guttridge	Guttridge Ltd
Steve Hill	Wrights Dowson
Robert Hudson	Spiroflow
Bob Rogers	DMN
Keith Weavin	Truduct

Secretary

John Whitehead, John Whitehead Services Ltd.

Auditors

Tilbury Young of Bisley, Surrey

Membership

106 members at year end

Marketing & Technical Sub-Committee Members

Technical

Gus Bishop	Dantherm - (Chair till 14th Dec)
Mike Bradley	Wolfson Centre - (New chair)
Jane Bastow	P & J Dust Control
Rizwan Chaudhry	Clyde
Bryan Clifford	Camfil
Nigel Mainwaring	Russell Finex
Ashley Maxwell	Mass Measuring
Eddie McGee	Ajax Equipment
Ian Wild	Guttridge
Len Williams	Dynamic Air
John Whitehead	General Secretary

Marketing

Mike Slack	H & H Process - Chair
Anne Bellagha	British Rema
Declan Barry	ATEX
Pete Dawson	Dustcheck
Alan Fanthom	Procon
John Harrison	Procon
Paul Kitchen	Clyde Materials Handling
Daniel Schade	Truduct
Paul Scott	Portasilo
Alan Thompson	Rotex
Gus Bishop	SHAPA PR
John Whitehead	General Secretary

