



International Transport – European Union and Beyond



Inter-Ways

INTERNATIONAL FREIGHT FORWARDERS

- Privately owned, based in Doncaster
- Started trading in 2004
- Started with focus on Eastern European Transport
- Now offer comprehensive freight forwarding service, by air, sea, road and rail

Sending your goods to Europe



- Goods to EU require no customs formalities on goods of EU origin
- No documentation required – packing list or commercial invoice is preferable
- Collection/delivery note or CMR will be carried by the haulier as proof of delivery

Road – Limits of Liability

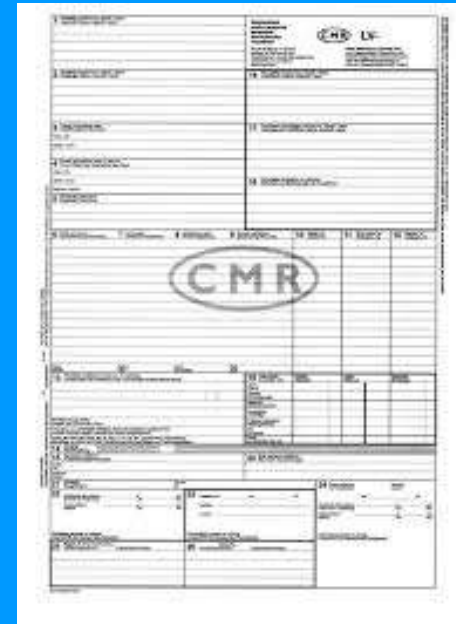
- CMR convention for transport within Europe
- Only exception is domestic & Irish – these are governed by the RHA
- Based on nett weight and part shipment
- If your goods are worth more – additional insurance is worth thinking about

CMR

- 8.33 S.D.R
- approx £9 per kilo

RHA

- £1.20 per kilo



Road Freight Services

- **Full Load**

- 13.6m trailer – loaded from side, rear or with sliding roof by crane
- Standard trailer approx 2.7m tall
- Mega trailer option is 3.0m tall
- Can carry 26 UK pallets (120 x 100cms), or 33 euro pallets (120 x 80cms)
- Can carry approx 24t (depending on transit countries)
- No handling en route

- **Part Load**

- Between 1 to 10 metres of the trailer
- Slower than full load
- Generally, no additional handling at depots



- **Groupage**

- Slowest & cheapest service for smaller consignments
- Best for 1 to 4 pallets
- Local collection & delivery, travels on international trailer from central depots
- Collection note issued by haulier, CMR conditions still apply

- **Dedicated Vehicle**

- For smaller, time sensitive consignments (1-6 pallets, max weight 1 – 1.2t)
- Shortest transit – no tachograph
- Expensive option

Loading & Packing for Transport

- Claims against CMR most often rejected for insufficient packing or poor loading
- Groupage/part shipments – crated or palletised & shrink wrapped
- Full loads – make sure the load is well secured/strapped by loader & driver



Left: Example of additional protection for the goods on a pipe project Inter-Ways arranged

Below: Groupage trailer loaded and strapped ready for departure



If Damages Happen?

- Please make sure that either the CMR or delivery note is clearly claused – not doing so may invalidate your claim
- As specific as possible
e.g. pallet collapsed,
outer packaging damaged,
contents unchecked



Dangerous Goods

- Must be classified correctly and must have a trained Dangerous Goods Safety Advisor (DGSA)
- Dangerous Goods Note must accompany the goods
- Goods must be clearly labelled with appropriate hazardous stickers

CLASS 1 -
EXPLOSIVES

CLASS 2 GASSES

CLASS 3
FLAMMABLE
LIQUIDS

CLASS 4
FLAMMABLE
SOLIDS

CLASS 5 OXIDIZERS
AND ORGANIC
PEROXIDES

CLASS 6 TOXIS
AND INFECTIOUS
SUBSTANCES

CLASS 7
RADIOACTIVE
MATERIAL

CLASS 8
CORROSIVE
SUBSTANCES

CLASS 9
MISCELANOUS
DANGEROUS
SUBSTANCES

Moving Goods Outside the EU

- More complicated!
 - More paperwork
 - Customs procedures
 - Regulations on packaging materials



These are more than likely what will apply in the even of a No-Deal Brexit

Air or Sea?



- Quicker
 - More expensive
 - Limited by size
 - Passenger: 300 x 200 x 160cms
 - Freighter: Taller/larger cargo
 - Consolidated
 - Like groupage for air!
 - Agent at destination
 - More potential for delay
 - Back to Back
 - No consolidator
 - No agent at destination
 - Cargo on own AWB so less likely to be held up by other cargo
 - Higher limit of liability
- Slower
 - Much cheaper
 - Can transport much larger cargo
 - OOG – Out of Gauge
 - FCL – Full Container
 - LCL – Less than a full container
 - Lower limit of liability

Packing – Air & Sea



- Wood is subject to regulations – must be heat treated
- FCL, LCL or Air
 - LCL sea freight and air freight will be handled by forklift at depots
 - LCL sea freight and air freight are assumed stackable by shipping/air lines
- Cost
 - Extra weight & size of packaging adds cost to the shipment
- Machinery or odd shaped items
 - Box or crate for protection, particularly with LCL or Air
- Even weight distribution
- Liquids – don't fill the containers
- Shipping Marks
 - Clearly label the consignment on 3 sides with consignee address, ideally in English and language of destination country



Air & Sea – Limits of Liability

AIR FREIGHT

- Warsaw or Montreal Convention
 - SDR 19 per kilo
- Approx**
£20-21 / kg

SEA FREIGHT

- Hague-Visby Rules
 - SDR 2 per kilo
- Approx**
£2.20 / kg

Air Waybill

- For all shipments by air
- Used for receipt of goods and contract of carriage
- Non-negotiable, definite transport contract regulated by IATA
- AWB is needed for release of goods at destination

001 NYC 12345678		001-12345678	
Shipper's Name and Address CABLE AND STEEL COMPANY 1234, INDUSTRIAL STREET NEW YORK, USA PHONE 555 55 55		Shipper's Account Number	
Consignee's Name and Address CABLE BIG STORE 4321, ROGERS STREET LONDON, ENGLAND PHONE: 555 12 34		Consignee's Account Number	
Issuing Carrier's Agent Name and City BOND STUFF FORWARDERS GONES STREET 7 LONDON, ENGLAND PHONE: 555 55 12		Accounting Information NOTIFY: SOMEBODY, PH: 555 35 34	
Agency IATA Code 11-1 0000		Account No.	
Airport of Departure (IATA Code of First Carrier and Registered Routing) NEW YORK CITY		Reference Number	
To (By First Carrier) (Routing and Destination) LHR AA		Optional Stopping Information	
Airport of Destination HEATHROW		Amount of Insurance AA1234/12	
These commodities, technology or software were exported from the United States in accordance with the Export Administration Regulations. (U.S. Law Prohibited)		Classmark contrary to U.S. Law prohibited	
No. of Pieces 2	Gross Weight 324.00	Rate Class M	Chargeable Weight 324.00
Total 1234.00		Total 1234.00	
Prepaid		Collect	
Weight Charge		Other Charges	
1234.00			
Volume Charge			
Tax			
Total Other Charges Due Agent			
Total Other Charges Due Carrier			
Total Prepaid		Total Collect	
1234.00			
Currency Conversion Rates		C/C Charges in Dest. Currency	
For Carrier's use only at Destination		Charges at Destination	
Estimated or (Actual)		or (Actual)	
Total Collect Charges		Total Collect Charges	
		Signature of Issuing Carrier or its Agent	
		Signature of Shipper or its Agent	
		ORIGINAL 1 (FOR ISSUING CARRIER) 001-12345678	

Bill of Lading / Sea Waybill

- For all shipments by sea
- Original - document of title to the goods
- Receipt for shipped products
- B/L is needed for release of goods at destination
- Original – present document to release
- Waybill – released by verification
- Original – more secure
- Waybill – trust/credit

SEA-WAYBILL NOT NEGOTIABLE		HAMBURG SÜD www.hamburgsud-ino.com	
Shipper KIC (KOBLES) LTD 15 HOUSE HOORCROFT DRIVE WEDNESBURY WS10 7DR		Bill No. 1234 to be stated as per item 10 Booking No. SU0017MANER5e47x 7MANER5e47	
Consignee JMD MARKETING 1025 GORGANS HILL DRIVE CARY, NC 27519 UNITED STATES TEL: 001 702 556 2e2e JMDMARKETING@GMAIL.COM		Shipper information - #00314 LLOYDS LIST: 039979e IMO REF. MANER5e47 Forwarding Agent Reference:	
Notify Party (s) RSC PREMIER SHIPPING INC 20 SHAMNER DRIVE SUITE F WATCHUNG NJ 07069 UNITED STATES TEL: 908 226 0e22 FAX: 908 226 0e23 ISKHUP5C9IAND00.COM		not part of this	
Place of Receipt WEDNESBURY GR		Place of Delivery MANCHESTER GR	
Port of Loading LONDON GATEWAY PORT GR		Port of Discharge MANCHESTER GR	
Port of Mailing HOUSTON TX US		Place of Delivery TRUCK	
Mark & Nos.	Cont. Seal Nos.	No. of Pkgs.	Description of Goods
			MAN KILLER FORMING BY SKIFFER
Place 1 of Transshipment: ALIHAIRA MX 1 - 40' CONTAINER - SHIPPER'S LOAD, STOW, COUNT, WEIGHT AND SEAL			
WASU4400950	1e12 Pkgs	1e674.400 KGS	
Seal-Numbers 9140248	EDIBLE OILS AND FOODSTUFFS		
Item: 0560 KG			
Size: 40' Type: HC			
Cont. Id.: FCLFCL			

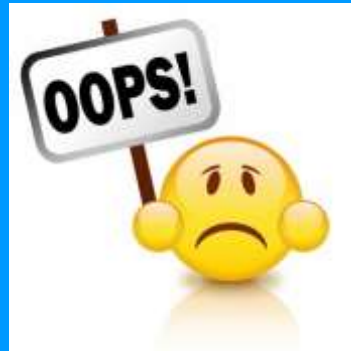
1e12 PACKAGES		1e674.400 KGS	
FREIGHT PREPAID			
Shipper-Tel: 001302 802240 Forwarder-Tel: 01302802240 Forwarder-Fax: 0			
Agreement No. (s): AUM07043257-00002			
Page: 1 of 1		SEA-WAYBILL not negotiable	
		SURRENDER OF A SEA-WAYBILL NOT REQUIRED FOR DELIVERY HEREUNDER	
Bill No.	Cont. No. of Pkgs.	Container and Seal No. (s)	SHIPPED ON BOARD: 22.08.17
THE CARRIER IS OBLIGED TO DELIVER THE GOODS TO THE SHIPPER OR TO THE SHIPPER'S ORDER AT THE PLACE AND TIME SPECIFIED IN THIS BILL OF LADING. THE SHIPPER HEREBY CONFIRMS THAT HE KNOWS AND AGREES TO THE TERMS AND CONDITIONS OF CARRIER'S SEA WAYBILL AND HAS UNDERTAKEN TO NOTIFY ALL PERSONS AND OFFICES AS ORDERED BY "MERCHANT" IN "NOTES" (CL. 6).			
		Place and date of issue MANCHESTER GR 22.08.17	Signed by Shanghai Maritime Bureau on behalf of Hamburg Süd in CAREER

What Do I Need?

- EORI (Economic Operator Registration & Identification) Number
 - Used to identify your company and collect duty/vat on goods
 - Apply for this via HMRC website
- Commodity Codes – UK Trade Tariff
 - Each item is classified into a commodity code
 - Determines level of duty/taxes on import
 - Determines if export/import licences are required
 - Guessing can be detrimental! Speak to the HMRC helpline if you are unsure

▼ Other, of stainless steel			
▶ Flanges			73 07 21
▼ Threaded elbows, bends and sleeves			73 07 22
- ▼ Sleeves			73 07 22 10
- - For use in certain types of aircraft	20%	0.00 %	73 07 22 10 10
- - Other	20%	0.00 %	73 07 22 10 90
- ▼ Elbows and bends			73 07 22 90
- - For use in certain types of aircraft	20%	3.70 %	73 07 22 90 10
- - Other	20%	3.70 %	73 07 22 90 90

Common Mistakes with Incoterms



- Failing to specify the port/place with sufficient precision – e.g. FCA Chicago
- Use of CIF or CIP without checking the level of insurance matches the commercial invoice/contract
- Failure to establish who is paying for terminal handling at destination
- Letters of credit – failure to match the Incoterms with bank requirements

Documentation Needed

- Commercial Invoice
- Destination requirements:
 - Certificate of Origin (EU or Arab)
 - EUR1 – preferential duty rates
 - ATR – like an EUR1, but for Turkey
- ATA Carnet – allows temporary admission without duties/taxes – e.g. shows/exhibitions
- Letter of Credit – guarantee of payment





HM Revenue
& Customs

Customs

- All shipments outside EU must be declared
- Submitted electronically to HMRC via CHIEF system
- Keep a copy of the info submitted
- EAD (Export Accompanying Document) is required on shipments that transit the EU to non EU destinations – e.g. Switzerland, Norway, Russia

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