

 JULY 10, 2019

# METAL DETECTION FOR THE BULK HANDLING INDUSTRY



Presented by David & Paul





# PAUL BURTON

## REGIONAL SALES MANAGER SOUTH ENGLAND



- 30 years sales experience
- 30 years in packaging
- Weighing technology experience
- Based in Bath





# DAVID HALE

## SALES & MARKETING DIRECTOR



- 25 years sales experience
- 18 years in Product & Inspection
- 18 years in Metal Detection
- Based North West



13



Employees



Constantly innovating and improving



Official CEIA Distributors in the UK – Market Leaders in Metal Detection

4

Company Directors



Customer service rating on a recent survey



Out of hours support: 07810 792 713



79% Food



14% Textiles



7% Pharma



94%

of breakdowns attended by next working day in



Training both on site or in house at MDS



Members of leading organisations

# WHO IS METAL DETECTION SERVICES?





# Presentation Overview

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WHO  
WHAT  
HOW





**Why do companies  
need**

**METAL DETECTION?**



**HEALTH & SAFETY**



**LITIGATION &  
LEGISLATION**



**CODES OF PRACTISE**



**MACHINERY  
PROTECTION**



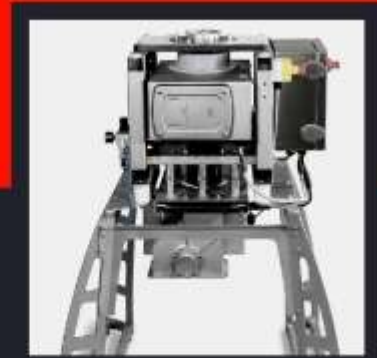
# WHAT WORKS FOR YOU?



GRAVITY FALL



CONVEYOR



THROAT





**WHY SHOULD YOU BE  
INVESTING IN METAL  
DETECTION?**

# ADVANTAGES & PERFORMANCES

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INCREASES IN PRODUCTIVITY & COST SAVINGS



Increased  
detection  
sensitivity

Reduced  
product  
waste

Fewer  
operator  
interventions

Fewer  
product  
acquisition  
procedures

Reduction  
in line  
stoppages

No  
periodic  
calibration



Atex versions available



# THANK YOU!

ANY QUESTIONS



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